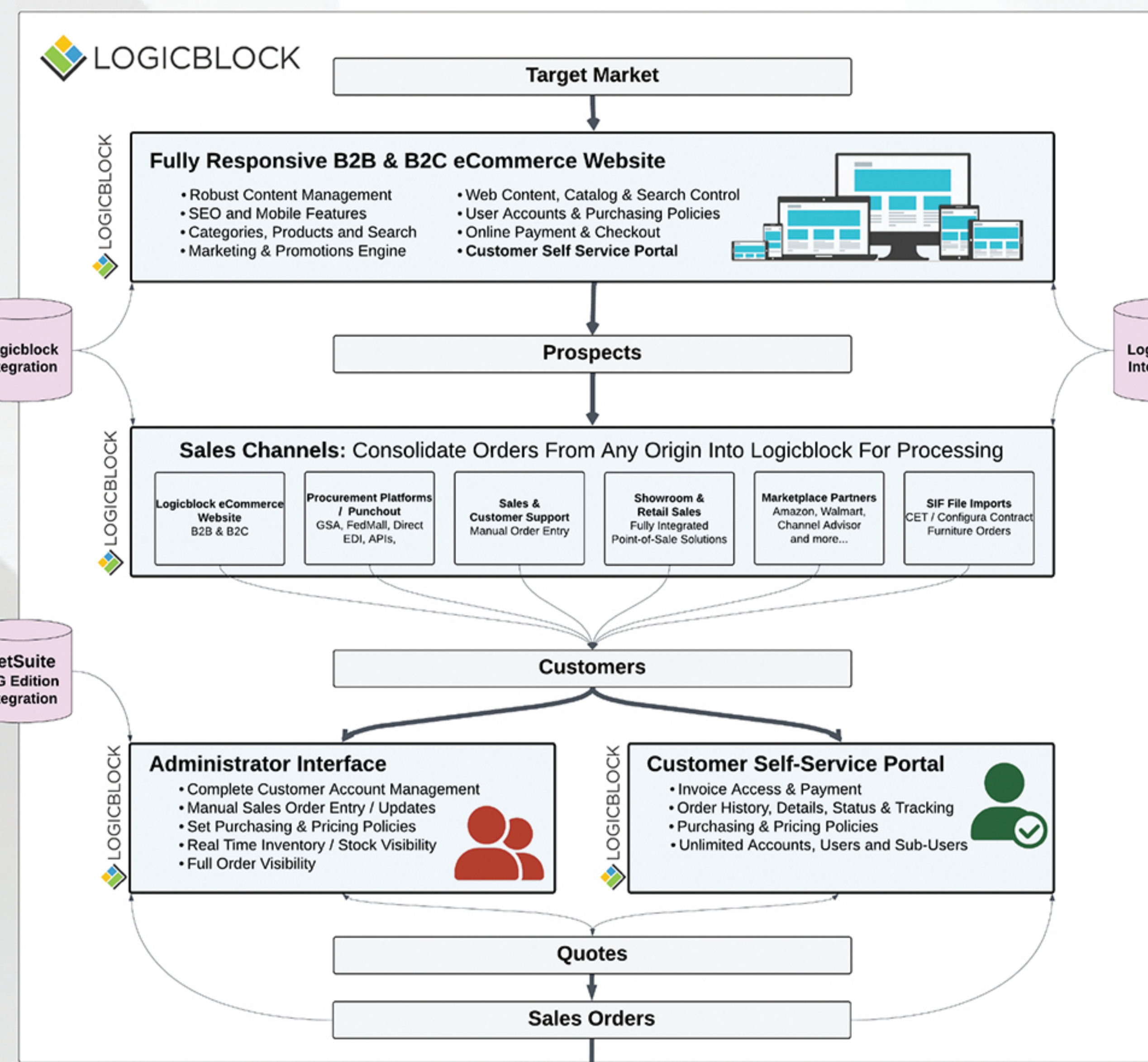# THE ISG EDITION OF
ORACLE NETSUITE

A Modern Cloud Solution For The Office Products Industry

E-Commerce & Sales Processes

Designed by Craig Cook for Business Solution Partners

LOGICBLOCK

Target Market

Fully Responsive B2B & B2C eCommerce Website
- Robust Content Management
- SEO and Mobile Features
- Categories, Products and Search
- Marketing & Promotions Engine
- Web Content, Catalog & Search Control
- User Accounts & Purchasing Policies
- Online Payment & Checkout
- Customer Self Service Portal

Prospects

Sales Channels: Consolidate Orders From Any Origin Into Logicblock For Processing
- Logicblock eCommerce Website B2B & B2C
- Procurement Platforms / Punchout GSA, FedMall, Direct EDI, APIs,
- Sales & Customer Support Manual Order Entry
- Showroom & Retail Sales Fully Integrated Point-of-Sale Solutions
- Marketplace Partners Amazon, Walmart, Channel Advisor and more...
- SIF File Imports EDI / Configure Custom Furniture Orders

Customers

Administrator Interface
- Complete Customer Account Management
- Manual Sales Order Entry / Updates
- Set Purchasing & Pricing Policies
- Real Time Inventory / Stock Visibility
- Full Order Visibility

Customer Self-Service Portal
- Invoice Access & Payment
- Order History, Details, Status & Tracking
- Purchasing & Pricing Policies
- Unlimited Accounts, Users and Sub-Users

Quotes

Sales Orders

Logicblock Integration

NetSuite ISG Edition Integration

NetSuite ISG Integration

Avalara
Tax Identification and Front-End Display
Show your e-commerce customers the appropriate rates for your Nexus.

Real-Time Inventory Insights
Stock levels from your warehouses combine with the stock from the wholesalers to provide buyers with a complete inventory picture. Inventory levels are maintained in both Logicblock and NetSuite, and synchronized to ensure accurate product availability.
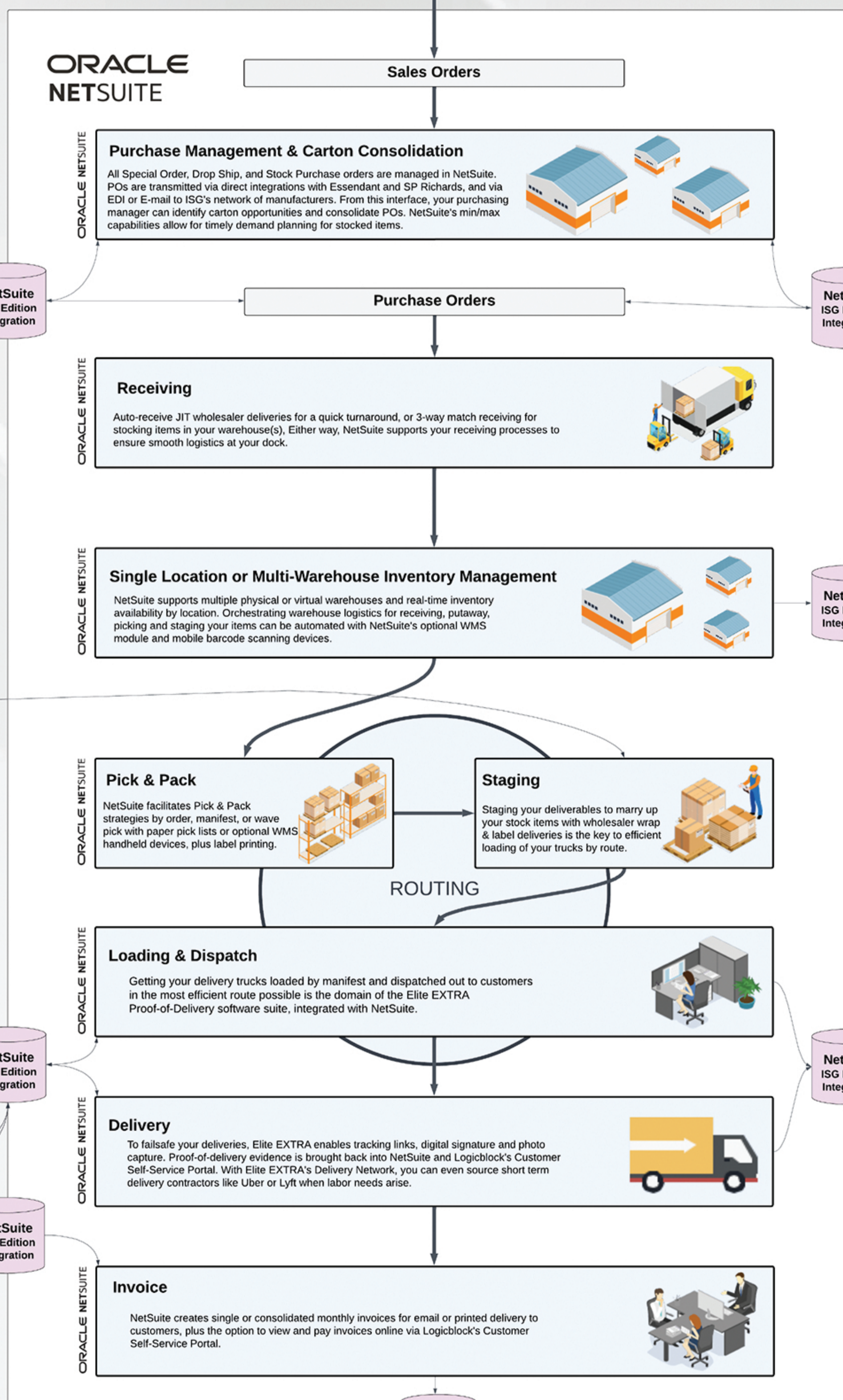
LOGICBLOCK — ORACLE NETSUITE

Catalog, Content, and Search Integrations
Rich item and catalog content is automatically updated and managed through Logicblock.
- Custom Catalogs
- Local or Integrated Search Engine

ESSENDANT • S.P.RICHARDS CO. • CLOVER
EDUCATORS RESOURCE • SUPPLIES NETWORK • ARLINGTON

item411
Dynamic, Market-Based Pricing
Pricing rules and competitive pricing intelligence ensures your catalog is optimized with the latest market data to maximize margins.

Purchasing & Fulfillment Processes

ORACLE NETSUITE

Sales Orders

Purchase Management & Carton Consolidation
All Special Order, Drop Ship, and Stock Purchase orders are managed in NetSuite. POs are transmitted via direct integrations with Essendant and SP Richards, and via EDI or E-mail to ISG's network of manufacturers. From this interface, your purchasing manager can identify carton opportunities and consolidate POs. NetSuite's min/max capabilities allow for timely demand planning for stocked items.

Purchase Orders

Receiving
Auto-receive JIT wholesaler deliveries for a quick turnaround, or 3-way match receiving for stocking items in your warehouse(s). Either way, NetSuite supports your receiving processes to ensure smooth logistics at your dock.

Single Location or Multi-Warehouse Inventory Management
NetSuite supports multiple physical or virtual warehouses and real-time inventory availability by location. Orchestrating warehouse logistics for receiving, putaway, picking and staging your items can be automated with NetSuite's optional WMS module and mobile barcode scanning devices.

Pick & Pack
NetSuite facilitates Pick & Pack strategies by order, method, or wave pick with paper pick lists or optional WMS handheld devices, plus label printing.

Staging
Staging your deliverables to marry up your stock items with wholesaler wrap & label deliveries is the key to efficient loading of your trucks by route.

ROUTING

Loading & Dispatch
Getting your delivery trucks loaded by manifest and dispatched out to customers in the most efficient route possible is the domain of the Elite EXTRA Proof-of-Delivery software suite, integrated with NetSuite.

Delivery
To finalize your deliveries, Elite EXTRA enables tracking links, digital signature and photo capture. Proof-of-delivery evidence is brought back into NetSuite and Logicblock's Customer Self-Service Portal. With Elite EXTRA's Delivery Network, you can even source short term delivery contractors like Uber or Lyft when labor needs arise.

Invoice
NetSuite creates single or consolidated monthly invoices for email or printed delivery to customers, plus the option to view and pay invoices online via Logicblock's Customer Self-Service Portal.

NetSuite ISG Edition Integration

Just-In-Time Purchasing
Transmission to Wholesalers for Wrap & Label, Drop Ship, and Carton Buy orders.

ESSENDANT — BEYOND ESSENTIAL
S.P.RICHARDS CO. — A Tradition of Trust

Elite EXTRA Integration
Elite Extra streamlines routing, dispatch, delivery and signature capture for all your JIT and Stock Inventory.

Delivery Manifest • Item Fulfillment • Route Code • Customer Details • Status • Tracking Link • Photo Capture • Signature Capture • Shipped Status • Updated 2 Line

---

SPS COMMERCE — INFINITE RETAIL POWER™
PO & Invoice / 855 Acknowledgment / 856 ASN
EDI Connection

Demand Planning / Stocking
Access to ISG's network of 190+ manufacturers and wholesaler carton programs.

ISG — Independent Suppliers Group
S.P.RICHARDS CO. — A Tradition of Trust
ESSENDANT — FINISHING POSSIBILITIES
Fellowes • AVERY DENNISON
ACCO BRANDS • SMEAD — KEEPING YOU ORGANIZED • 3M

LOGICBLOCK — Inventory Alignment
Inventory synched back to Logicblock to show availability for Order Entry.

LOGICBLOCK — Order Updates
Shipping & Fulfillment Data, Proof-of-Delivery and Captured Signatures flow back to Logicblock in the Customer Self-Service Portal.
Fulfillment & Shipping Data • Proof of Delivery • Signature Capture

ShipStation
Quickly view rates across a selection of carriers and services to find the right one for each shipment.
UPS • FedEx

OR

Pacejet
Integrated rate shopping across LTL, Freight and Parcel carriers.
A. Duie Pyle • FedEx • ABF • old dominion

Delivery Manifest • Item Fulfillment • Route Code • Customer Details

---

LOGICBLOCK — Final Invoice
The NetSuite ISG Edition Integration closes the loop by pushing final invoices and payment links back to the Logicblock Customer Self-Service Portal.
Payment Link • Final Invoice

NetSuite ISG Edition Integration

BUILT FOR WHOLESALE
CUSTOMIZED FOR THE OFFICE PRODUCTS INDUSTRY
SELL | SOURCE | DELIVER
ALL IN THE CLOUD